

Ocean Rate Bulletin



Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Pears

Monthly Market Share For: March 1998

Month\Year: 6.5 \ 15.1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	48%	41%	12 Days	\$2.02	\$4			\$34				840 pkgs.	\$2,381
NYK Line	23%	10%	14 Days	\$2.37	\$4			\$34				840 pkgs.	\$2,675
APL	15%	9%	11 Days	\$2.37	\$4			\$34				840 pkgs.	\$2,381
Evergreen	15%	7%	15 Days	\$2.02	\$4			\$34				840 pkgs.	\$2,381
Mitsui OSK	0%	13%	11 Days	\$2.37	\$4			\$34				840 pkgs.	\$2,675
OOCL	0%	10%	13 Days	\$2.37	\$4			\$34				840 pkgs.	\$2,675

Average Container Rate \$2,448

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Pears

Monthly Market Share For: March 1998

Month\Year: 40.0 \ 60.2

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	37%	28%	13 Days	\$1.49	\$4		4%	\$34				840 pkgs.	\$1,986
APL	17%	12%	15 Days	\$2.09	\$4		4%	\$34				840 pkgs.	\$2,510
OOCL	10%	7%	17 Days	\$2.09	\$4		4%	\$34				840 pkgs.	\$2,510
Cho Yang	7%	6%	17 Days	\$1.63	\$4		4%	\$34				840 pkgs.	\$2,108
K Line	7%	5%	19 Days ³	\$2.09	\$4		4%	\$34				840 pkgs.	\$2,510

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$2,227

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Pears

Monthly Market Share For: March 1998

Month\Year: 0.3 \ 0.3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	100%	17 Days	\$2.93	\$4			\$34				840 pkgs.	\$3,145

Average Container Rate \$3,145

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L.A./L.B./Oakland Ports To Singapore

Fresh Pears

Monthly Market Share For: March 1998

Month\Year: 0.5 \ 4.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	100%	27%	19 Days	\$2.84	\$4		9%	\$34				840 pkgs.	\$3,422
APL	0%	66%	16 Days	\$2.99	\$4		9%	\$34				840 pkgs.	\$3,422
Maersk	0%	22%	15 Days	\$2.99	\$4		9%	\$34				840 pkgs.	\$3,422

Average Container Rate \$3,422